

15. MANAGER - Enter names of (a) all owners, partners, key officers, directors, stockholders and their annual compensation, including salaries, fees, withdrawals, etc., (b) hired manager, and (c) all other stockholders having 20 percent or more interest in the proposed borrower. Elected officials and managers on applications for loans from public bodies are excluded. Personal guarantees from major stockholders or owners having a major interest in a corporation, and all partners of partnerships usually will be required. If guarantor cannot provide such guarantee due to existing contractual or legal restrictions, explain in an attachment. Final determinations will be made by the FmHA. Attach, in the case of personal guarantee, current financial statements not over 60 days old at time of filing, and for any corporate guarantee, current financial statements not over 90 days old at time of filing and certified by an officer of the corporation. Additional updated financial statements may be required depending on processing time.

(a) Name	(b) Position or Title	(c) Annual Compensation \$	(d, % Ownership	(e) Outside Net Worth \$	(f) Personal Guarantee Offered* (Yes or No)	(g) Insurance Carried For Benefit of Applicant

\*If none offered, provide full explanation why guarantee cannot be offered. (See FmHA Instruction 1980.443 (b)).

16. REGULATORY AGENCIES - List all regulatory agencies (*National, State, or Local*) which affect this business or project and explain if there are any pending matters with such regulatory agencies. Indicate if permits, licenses or clearance are necessary and their status. (See FmHA Instruction 1980.45 and 1980.451)

17. INSTRUCTION TO PROPOSED BORROWER - Attach to this application the following supporting documents. Reference for 1980-A include section 1980.1 thru 1980.100 and reference for 1980-E include sections 1980.401 thru 1980.500:

- Comments from state and local governments, if not already submitted. (See FmHA Instruction 1980.451 (f) (8)).
- Form FmHA 449-4, "Statement of Personal History," if not already submitted. (See FmHA Instruction 1980.451 (f) (3)).
- Form FmHA 449-22, "Certification of Non-Relocation and Market and Capacity Information," if applicable. (See FmHA Instruction 1980.412 (c) and (d)).
- Financial data for new or existing businesses are required in accordance with FmHA Instruction 1980.451 (i) (7) and (8).
- Aging of accounts receivable and payable. (Use 30, 60, 90 days with individual account explanation of items over 90 days old). (See FmHA Instruction 1980.451 (i) (15)).
- For companies listed on major stock exchanges and subject to the Securities and Exchange Commission regulations, a copy of the latest SEC 10K report. (See FmHA Instruction 1980.451 (i) (16)).
- Provide supporting documentation for your projections, including economic factors, markets, management, etc. For loans in excess of \$1 million see FmHA Instruction 1980.442.
- If construction is involved, (See FmHA Instruction 1980.451 (i) (11)). Final plans and specifications must be submitted to the lender for approval prior to the commencement of construction. Architectural or engineering plans, if applicable, need be attached. (See FmHA Instruction 1980.451 (i) (4) and 1980.454 (d)).
- If construction is involved, provide applicable equal opportunity and nondiscrimination forms. (See FmHA Instruction 1980.41).
- Form FmHA 449-10, "Applicant's Environmental Impact Evaluation." (See FmHA Instruction 1980.40 and 1980.451 (i) (3)).